

### **One Certification Agency:**

The Maryland Department of Transportation (MDOT) is the official certification agency for the State

### **Two Areas of Contracting Opportunities:**

- 1. Contracts awarded by any Maryland agency and most counties, cities, and municipalities
- 2. Federal projects with whole or partial funding by the U.S. Department of Transportation (USDOT)

# **Four Types of Certification:**

- 1. **Minority Business Enterprise (MBE)**State funded contracts
- 2. **Disadvantaged Business Enterprise (DBE)**USDOT funded projects administered by the
  State Highway Administration (SHA), Maryland
  Transit Administration (MTA), Maryland
  Aviation Administration (MAA), and
  Metropolitan Planning Organizations (MPOs)
- 3. Airport Concessions Disadvantaged Business Enterprise (ACDBE)

Airport concessions contracts administered by MAA

 Small Business Enterprise (SBE)
 USDOT funded projects administered by SHA, MTA, and MAA

### **Four Steps to Certification:**

- 1. **Application** applicant submits completed application and supporting documentation to the Office of Minority Business Enterprise (OMBE)
- 2. **Investigation** OMBE staff reviews submitted documentation and conducts an on-site/job-site visit during which the applicant is interviewed
- 3. **Evaluation** The application and supporting documentation is evaluated to determine whether the firm meets the MBE/DBE/ACDBE/SBE program requirements. The MBE Advisory Committee (MBEAC) evaluates whether the applicant firm meets Maryland's MBE program requirements.

**Determination** – A written determination is issued from OMBE

- 4. -*Approved*: letter is sent listing the approved NAICS codes
  - -Denied: letter is sent detailing the evidence in the record that supports each reason for the denial (firm may appeal the denial and/or reapply in 5 months after denial for MBE and 12 months for DBE)

# MBE/DBE/ACDBE/SBE Certification Overview



## Five Eligibility Standards:

- 1. **Ownership** applicant firm must have at least 51% ownership
- \*\*MBE/DBE/ACDBE: 51% ownership must be held by one or more socially and economically disadvantaged individual(s)\*\*
- 2. **Minority Status** members of the following groups are presumed to be socially disadvantaged: Women, African Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian Americans, Disabled Persons (MBE Program only)
  - \*\*NOT APPLICABLE TO SBE\*\*
- 3. **Control** the minority applicant(s) must have an overall understanding of, and managerial and technical competence and experience directly related to, the type of business in which the firm is seeking certification
  - \*\*NOT APPLICABLE TO SBE\*\*
- 4. **Personal Net Worth** each individual owner must certify economic disadvantage by completing the personal net worth form.

-MBE: \$2,073,412 (adjusted annually) -DBE/ACDBE/SBE: \$1,320,000

- 5. **Size** applicant firms must meet the small business size standards established by the U.S. Small Business Administration (SBA)
- -DBE and SBE firms <u>ONLY</u>: a firm's three-year average gross receipts cannot exceed the USDOT statutory cap of \$30.72 million. -ACDBE- a firm's three-year average gross receipt cannot exceed the SBA size standard of \$56.42.
- -MBE/DBE/SBE: NAICS code standards are measured by a five-year average of annual gross receipts or number of employees

  \*\*ACDBE firms: other size standards apply\*\*

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For more information about MBE/DBE/ACDBE/SBE certification, contact the OMBE at 410-865-1269 or mbe@mdot.maryland.gov

For information on MDOT's **free** monthly Application Assistance Workshop, contact the Office of Small and Minority Business Policy at

mdotmbeoutreach@mdot.maryland.gov